

**County Trade Pull Factors in Kansas, by County
Fiscal Years 2016-2022**

County	2016	2017	2018	2019	2020	2021	2022
Allen	0.83	0.82	0.88	1.03	0.91	0.91	0.92
Anderson	0.59	0.61	0.64	0.64	0.63	0.62	0.61
Atchison	0.66	0.67	0.69	0.70	0.81	0.74	0.68
Barber	1.02	0.90	0.95	0.95	0.84	0.83	0.96
Barton	1.13	1.10	1.12	1.13	1.14	1.12	1.12
Bourbon	0.68	0.70	0.70	0.70	0.68	0.74	0.75
Brown	0.78	0.80	0.77	0.77	0.84	0.86	0.81
Butler	0.75	0.72	0.72	0.74	0.76	0.74	0.73
Chase	0.53	0.51	0.51	0.52	0.54	0.58	0.62
Chautauqua	0.44	0.43	0.42	0.47	0.51	0.48	0.43
Cherokee	0.40	0.40	0.39	0.38	0.39	0.42	0.50
Cheyenne	0.63	0.57	0.55	0.64	0.77	0.61	0.58
Clark	0.62	1.01	0.64	0.62	0.70	0.80	0.68
Clay	0.69	0.72	0.73	0.77	0.78	0.93	0.85
Cloud	0.99	0.94	0.92	0.97	0.97	0.99	0.96
Coffey	0.79	0.73	0.76	0.89	1.30	1.30	1.23
Comanche	0.82	0.78	0.78	0.77	0.81	0.76	0.85
Cowley	0.71	0.69	0.69	0.68	0.72	0.72	0.68
Crawford	0.80	0.81	0.82	0.82	0.81	0.83	0.84
Decatur	0.53	0.54	0.50	0.53	0.53	0.51	0.56
Dickinson	0.66	0.67	0.68	0.67	0.67	0.71	0.69
Doniphan	0.42	0.40	0.40	0.46	0.43	0.45	0.44
Douglas	0.94	0.95	0.94	0.93	0.90	0.89	0.91
Edwards	0.60	0.55	0.59	0.57	0.59	0.59	0.53
Elk	0.49	0.51	0.53	0.52	0.55	0.56	0.56
Ellis	1.43	1.41	1.41	1.45	1.45	1.44	1.48
Ellsworth	0.69	0.71	0.71	0.82	0.77	0.73	0.67
Finney	1.35	1.35	1.35	1.41	1.42	1.46	1.42
Ford	1.00	1.06	0.99	0.99	1.01	1.09	1.06
Franklin	0.74	0.77	0.75	0.77	0.83	0.85	0.80
Geary	0.76	0.75	0.83	0.83	0.86	0.90	0.74
Gove	1.11	1.08	1.12	1.23	1.18	1.22	1.15
Graham	0.87	0.83	0.88	0.86	0.78	0.80	0.77
Grant	0.70	0.69	0.73	0.77	0.91	0.70	0.68
Gray	0.60	0.63	0.68	0.66	0.64	0.74	0.75
Greeley	0.68	0.75	0.75	0.71	0.65	0.70	0.67
Greenwood	0.50	0.50	0.52	0.55	0.48	0.52	0.52
Hamilton	0.72	0.70	0.70	0.71	0.76	0.77	0.72
Harper	0.90	0.78	0.86	0.80	0.85	0.73	0.71
Harvey	0.74	0.75	0.72	0.73	0.73	0.73	0.71
Haskell	0.80	0.82	0.76	0.74	0.74	0.73	0.81
Hodgeman	0.45	0.45	0.48	0.51	0.53	0.53	0.54
Jackson	0.52	0.55	0.56	0.59	0.60	0.66	0.59
Jefferson	0.38	0.36	0.35	0.34	0.37	0.38	0.40
Jewell	0.42	0.39	0.38	0.38	0.39	0.43	0.39
Johnson	1.31	1.30	1.30	1.28	1.23	1.23	1.25
Kearny	0.51	0.48	0.50	0.50	0.53	0.52	0.50
Kingman	0.61	0.64	0.62	0.63	0.75	0.81	0.67
Kiowa	0.64	0.63	0.72	0.71	0.67	0.65	0.78
Labette	0.68	0.67	0.65	0.69	0.71	0.72	0.69
Lane	0.69	0.68	0.74	0.80	0.77	0.70	0.72
Leavenworth	0.58	0.58	0.59	0.58	0.60	0.60	0.58
Lincoln	0.41	0.42	0.43	0.41	0.48	0.44	0.44
Linn	0.64	0.56	0.52	0.51	0.53	0.54	0.53

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Logan	1.01	0.92	0.87	0.91	0.81	0.80	0.91
Lyon	0.92	0.89	0.90	0.92	0.92	0.91	0.94
McPherson	1.00	0.99	1.00	1.10	1.03	1.00	0.95
Marion	0.50	0.48	0.47	0.54	0.52	0.58	0.58
Marshall	0.93	0.91	0.89	0.92	0.94	0.94	0.96
Meade	0.58	0.63	0.58	0.60	0.60	0.60	0.78
Miami	0.67	0.68	0.67	0.66	0.67	0.69	0.70
Mitchell	1.04	1.01	1.03	0.99	1.09	1.16	1.16
Montgomery	0.81	0.76	0.77	0.78	0.83	0.80	0.81
Morris	0.61	0.59	0.60	0.63	0.62	0.70	0.73
Morton	0.63	0.65	0.66	0.64	0.68	0.73	0.61
Nemaha	0.77	0.81	0.79	0.77	0.84	0.85	0.85
Neosho	0.79	0.83	0.84	0.84	0.91	0.88	0.84
Ness	1.08	0.86	0.95	1.00	2.80	0.85	1.22
Norton	0.83	0.81	0.78	0.79	0.74	0.74	0.74
Osage	0.37	0.36	0.38	0.38	0.40	0.42	0.42
Osborne	0.73	0.71	0.69	0.65	0.67	0.74	0.64
Ottawa	0.37	0.38	0.32	0.32	0.36	0.38	0.33
Pawnee	0.62	0.65	0.66	0.67	0.66	0.66	0.68
Phillips	0.71	0.67	0.70	0.71	0.70	0.69	0.72
Pottawatomie	1.43	1.42	1.40	1.41	1.44	1.50	1.42
Pratt	1.22	1.18	1.14	1.24	1.26	1.28	1.24
Rawlins	0.64	0.57	0.58	0.56	0.61	0.60	0.57
Reno	0.99	0.97	0.95	0.96	0.99	0.99	0.99
Republic	0.70	0.68	0.63	0.67	0.70	0.73	0.67
Rice	0.59	0.61	0.63	0.67	0.76	0.68	0.68
Riley	0.79	0.79	0.77	0.76	0.72	0.74	0.75
Rooks	0.76	0.77	0.79	0.80	0.76	0.75	0.79
Rush	0.46	0.46	0.49	0.49	0.46	0.49	0.47
Russell	0.73	0.72	0.75	1.07	0.73	0.71	0.75
Saline	1.32	1.31	1.32	1.31	1.33	1.36	1.36
Scott	1.01	0.95	0.94	0.98	0.96	1.03	0.92
Sedgwick	1.14	1.14	1.12	1.14	1.14	1.13	1.14
Seward	1.09	1.05	1.05	1.09	1.11	1.15	1.12
Shawnee	1.06	1.08	1.07	1.06	1.05	1.06	1.02
Sheridan	0.84	0.81	0.82	0.81	0.73	0.80	0.88
Sherman	1.23	1.28	1.21	1.23	1.25	1.26	1.18
Smith	0.64	0.65	0.71	0.72	0.74	0.72	0.69
Stafford	0.59	0.53	0.53	0.58	0.56	0.57	0.59
Stanton	1.13	0.65	0.63	0.64	0.71	0.71	0.57
Stevens	0.79	0.72	0.71	0.68	0.67	0.72	0.76
Sumner	0.58	0.57	0.59	0.61	0.64	0.57	0.57
Thomas	1.52	1.53	1.51	2.04	1.59	1.51	1.53
Trego	1.59	0.88	1.00	0.96	0.87	0.88	0.83
Wabaunsee	0.41	0.39	0.36	0.34	0.33	0.37	0.40
Wallace	0.86	0.66	0.59	0.66	0.66	0.61	0.57
Washington	0.54	0.54	0.53	0.53	0.59	0.60	0.56
Wichita	0.68	0.75	0.78	0.77	0.71	0.84	0.72
Wilson	0.56	0.50	0.49	0.50	0.55	0.55	0.52
Woodson	0.48	0.45	0.45	0.48	0.42	0.52	0.58
Wyandotte	0.85	0.92	0.98	0.96	0.96	0.97	0.96

Source: Kansas Department of Revenue, <https://www.ksrevenue.org/prpullfactor.html> (accessed February 13, 2023).

Pull Factor=County per capita sales tax/state per capita sales tax. A pull factor which is higher than 1.0 indicates that the county is attracting business; a pull factor that is less than 1.0 indicates the county is losing business.