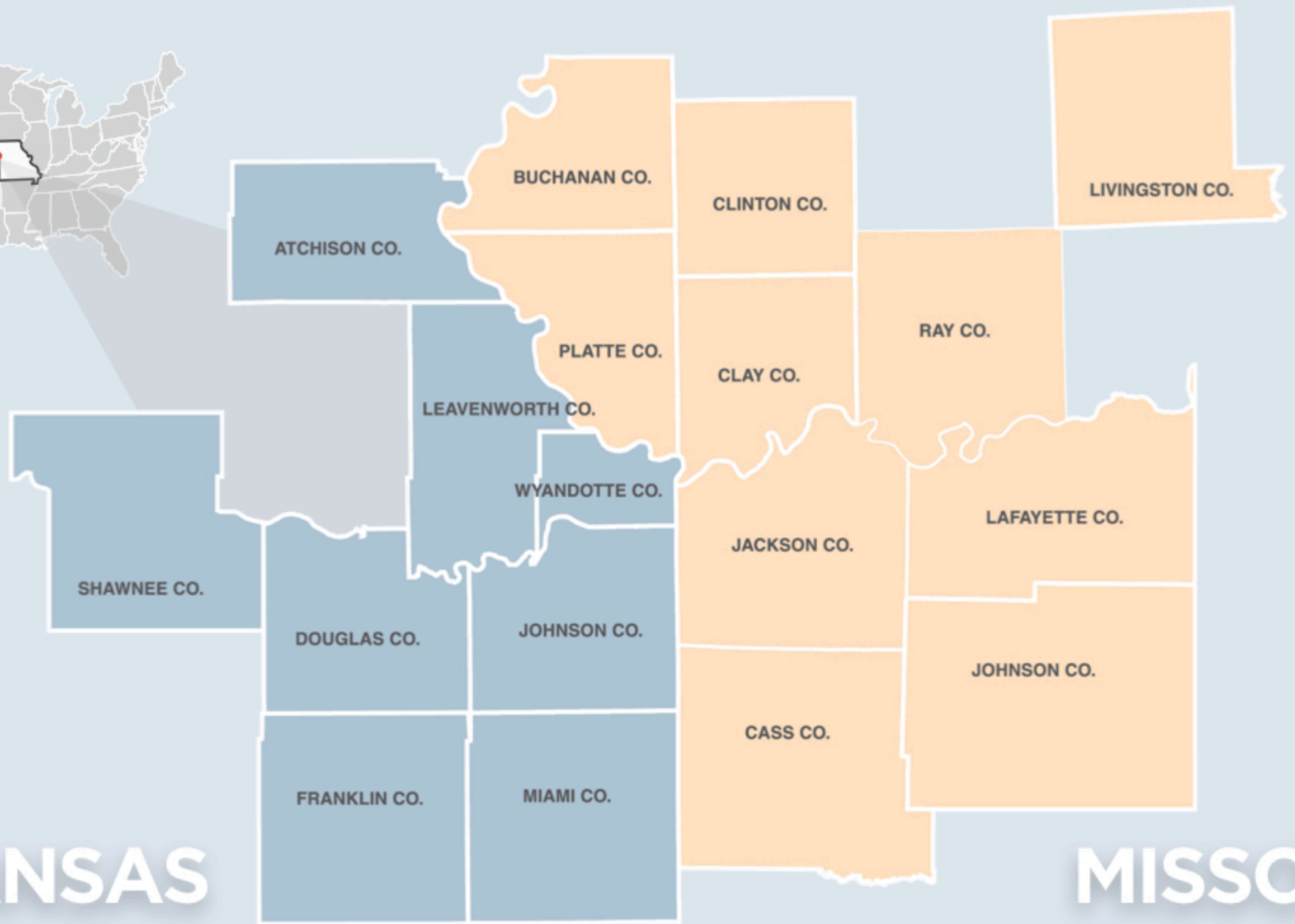




2019 Kansas Economic Policy Conference





KANSAS

MISSOURI





AREA DEVELOPMENT COUNCIL



DISTRIBUTION & LOGISTICS



ANIMAL HEALTH & BIOSCIENCE



TALENT RECRUITMENT





SUPPLY-CHAIN LOGISTICS

Top 5 Logistics
market in U.S.

#1 Rail Center

#3 Trucking Hub

Most Foreign Trade
Zone space in U.S.

#2 Automotive
manufacturing
center in U.S.



ANIMAL HEALTH & BIOSCIENCE

Largest Concentration
of animal health
companies in the world

56% of global
revenues
generated by
Corridor companies

300 +
animal health
companies



TALENT RECRUITMENT

1000+ network
of recruiters and
HR professionals

4,500+ Interns
participate in TeamKC
activities each year

KC Options,
digital magazine
viewed in
46 Countries



FEDERAL ASSET STRATEGY



Building a Business Case for the KC Region

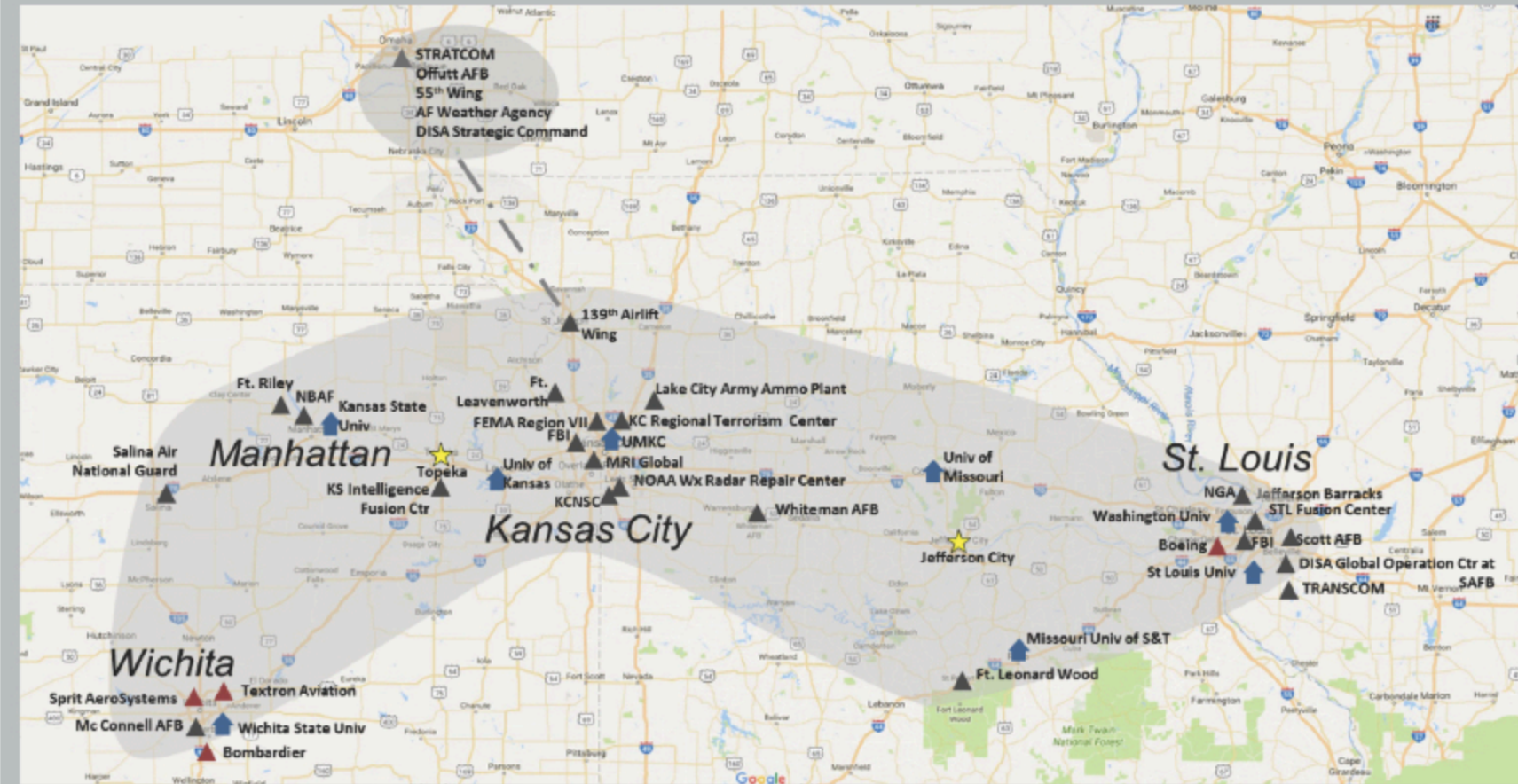
Jason Klumb





National Security **CROSSROADS** KANSAS | MISSOURI

Kansas City is in the heart of the *National Security Crossroads* — a multi-state initiative aimed at retaining and expanding existing federal national security missions in the Heartland.





Kansas City harvests big win with transplanting of 500-plus USDA jobs



Factors driving
location decisions
by site selectors
or corporate
decision makers



1. Workforce
2. Transportation Infrastructure
3. Available Buildings & Sites
4. State & Local Tax Structure
5. Incentives
6. Utilities
7. Regulatory Environment
8. University & College Resources
9. Cost of Real Estate





TIM COWDEN

*PRESIDENT AND CEO
KANSAS CITY AREA DEVELOPMENT COUNCIL*
COWDEN@THINKKC.COM

