2016 Kansas Economic Policy Conference

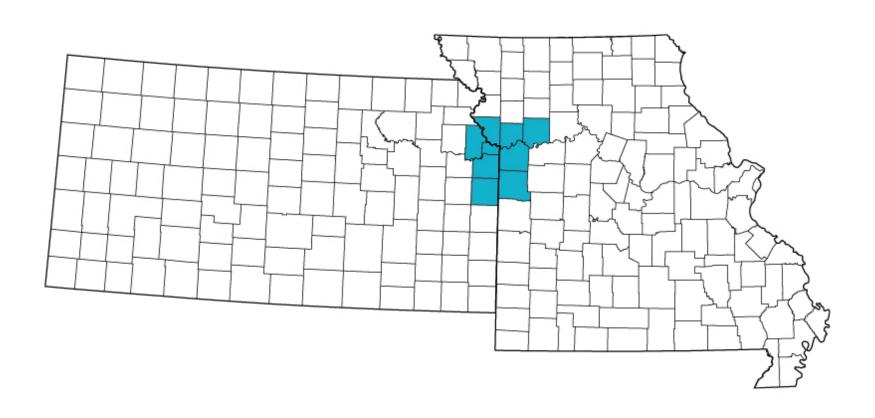
Franklin A. Lenk, Ph.D.

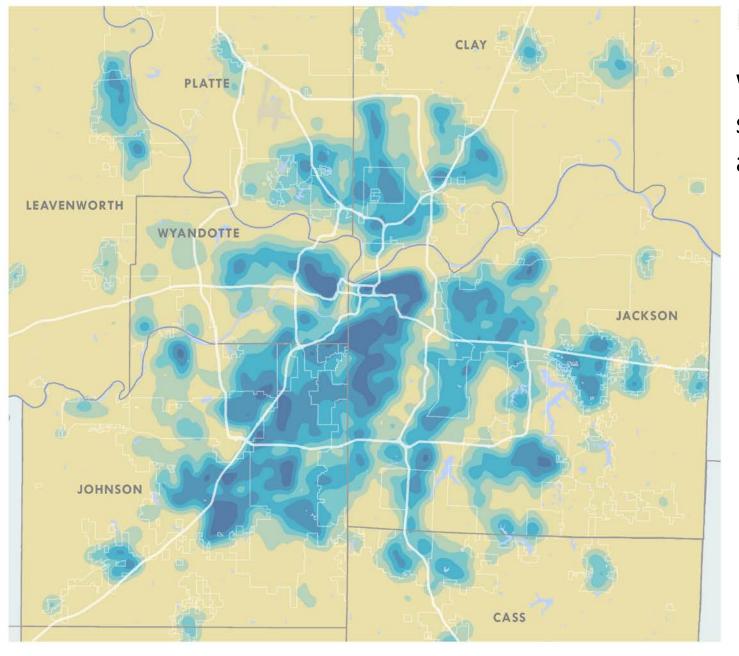
Director of Research Services

Mid-America Regional Council

flenk@marc.org

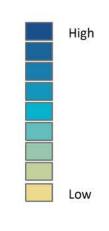
The MARC Region spans 2 states, 9 counties and 119 cities.



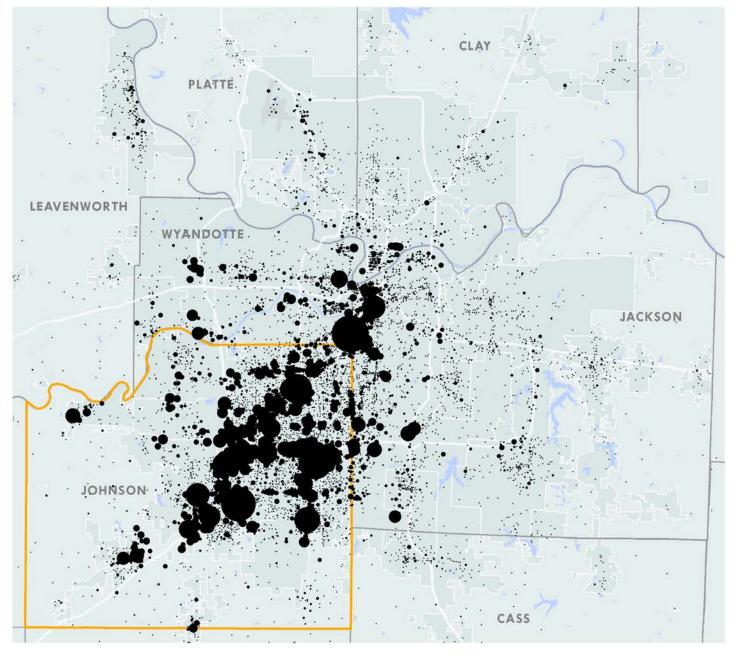


Population Density

Where is that state line anyway?

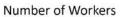


2010 U.S. Census



Work Location of Johnson County Residents

Where is that state line anyway?

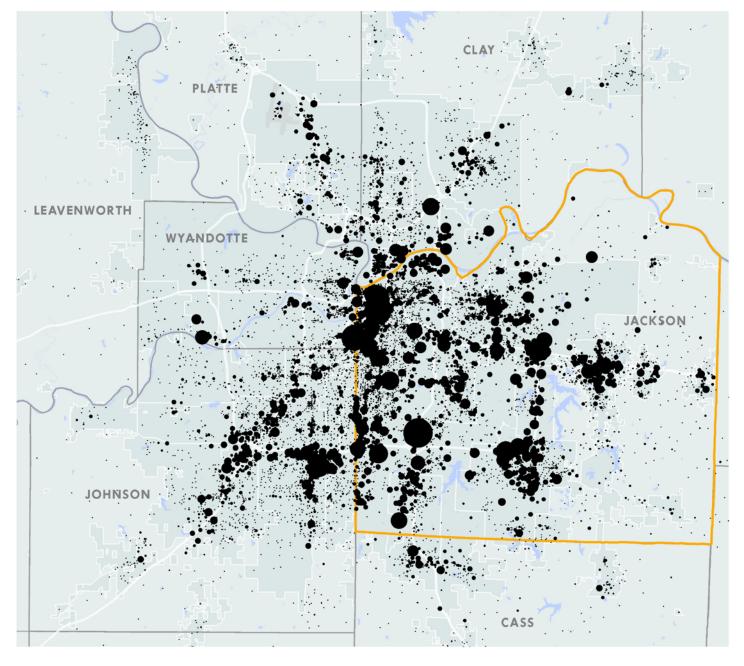


- 1
- 10
- 100
- 1,000



10,000

2014 U.S. Census LEHD



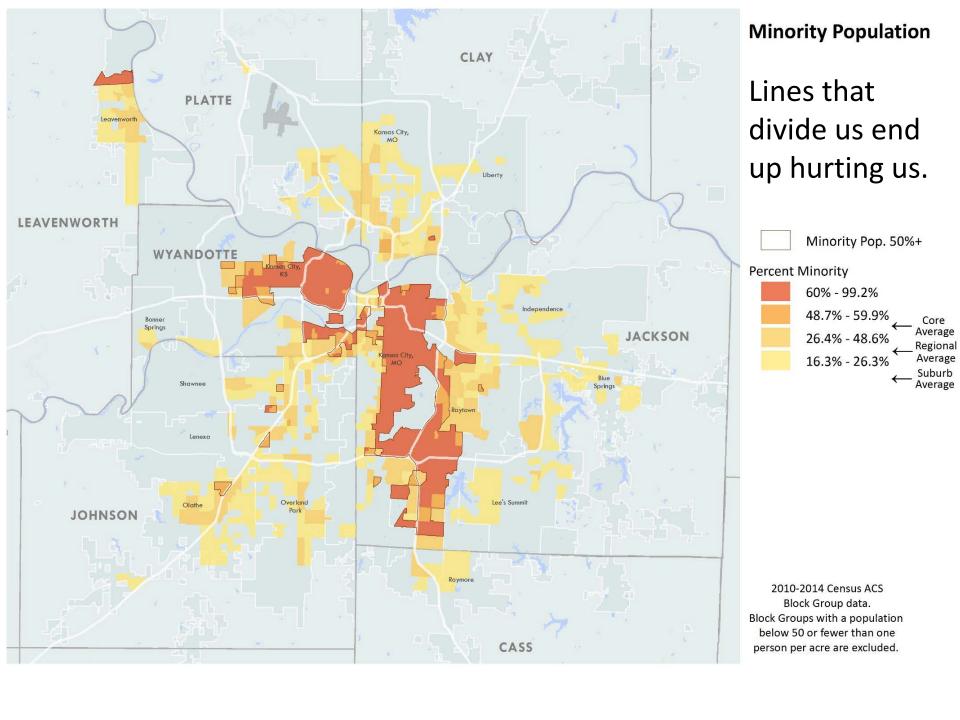
Work Location of Jackson County Residents

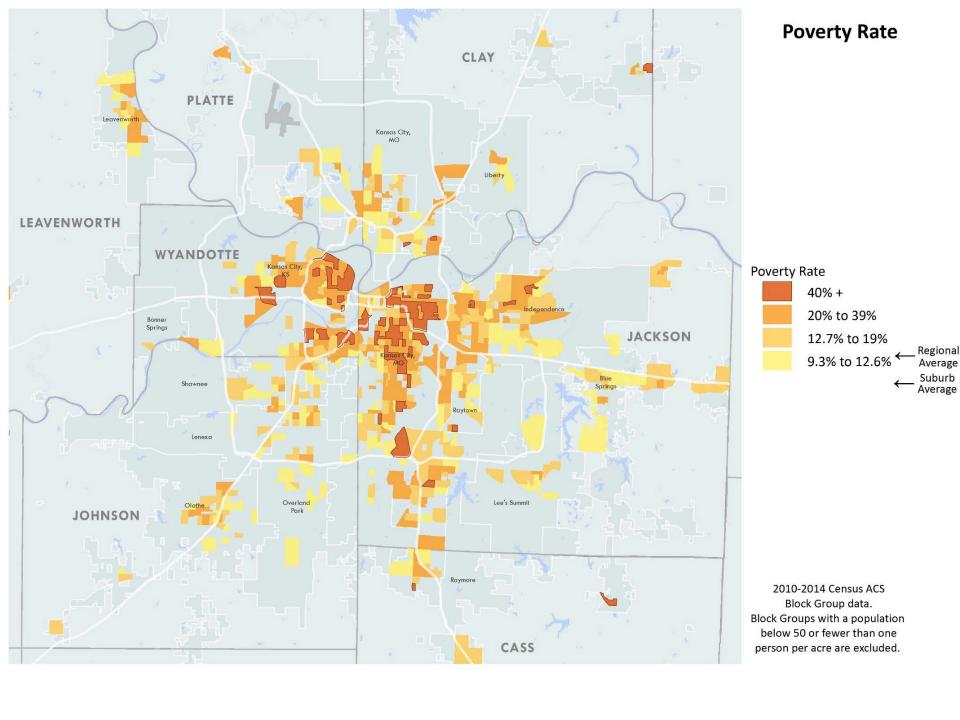
Where is that state line anyway?

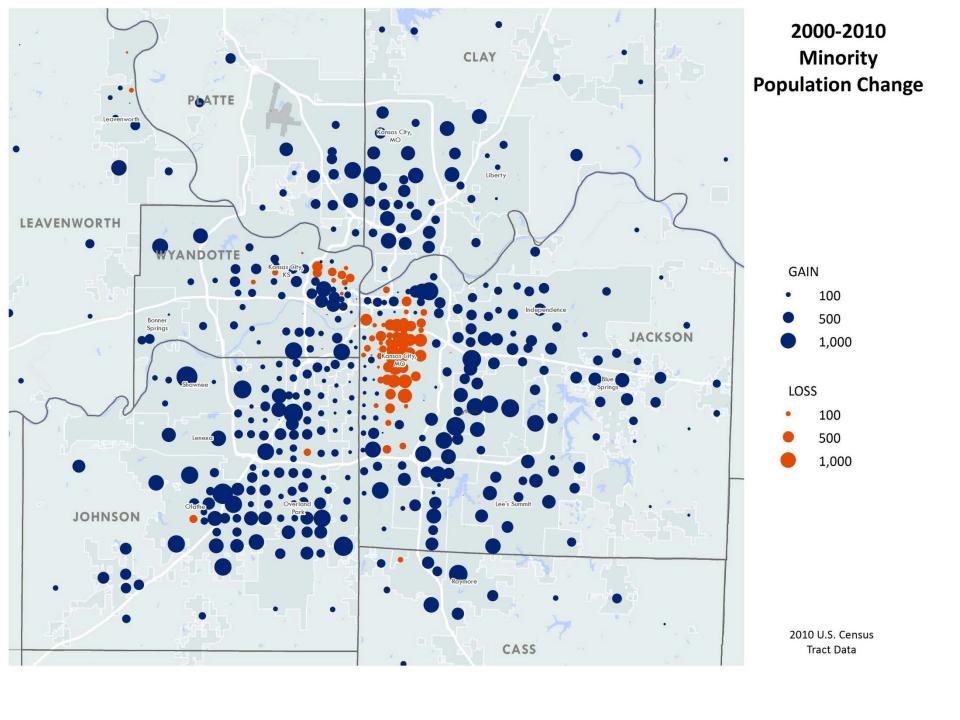
Number of Workers

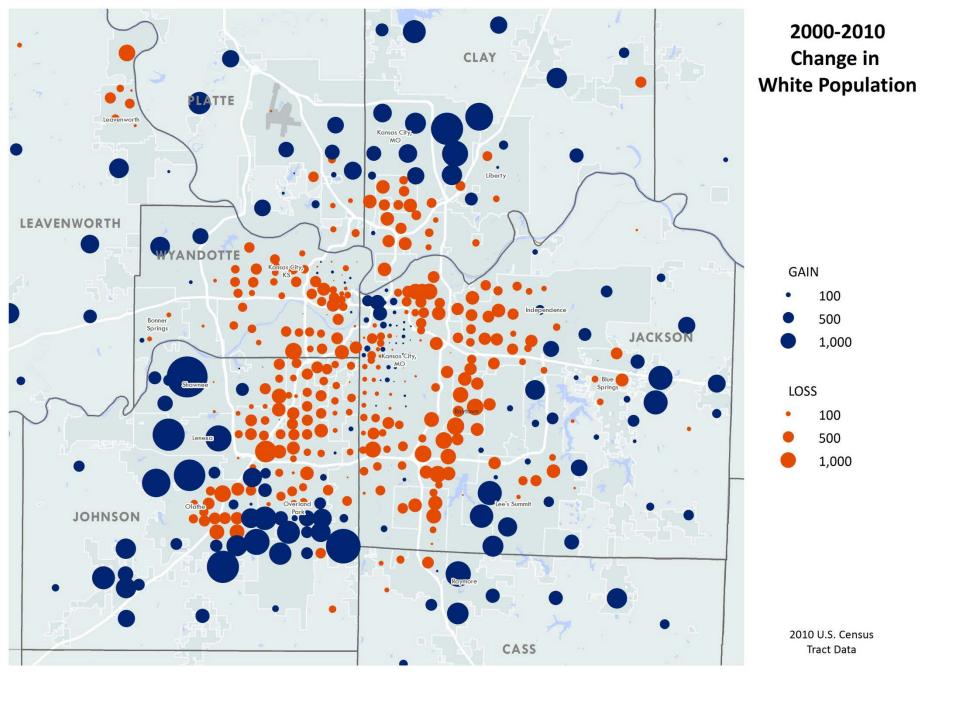
- 1
- 10
- 50
- 100
- 1,000

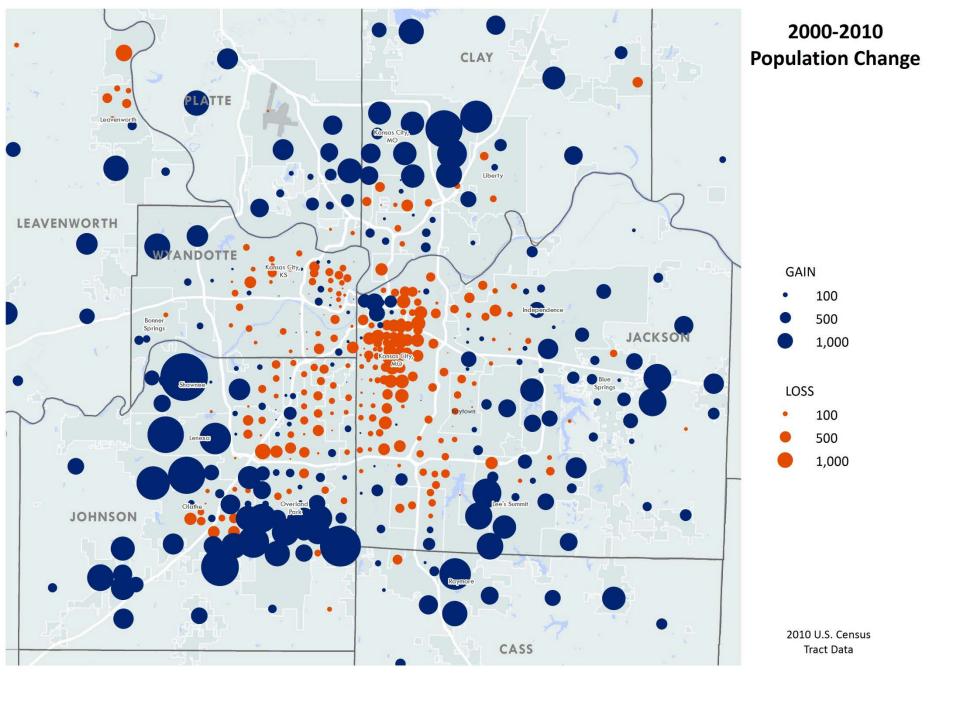
2014 U.S. Census LEHD













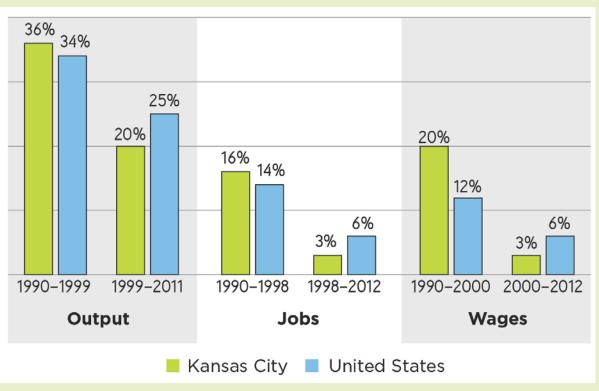
Prosperity at a Crossroads

Targeting Drivers of Economic Growth for Greater Kansas City

State of the Regional Economy

The region outperformed the nation in output, jobs and wages in the 1990s, but that trend has reversed.

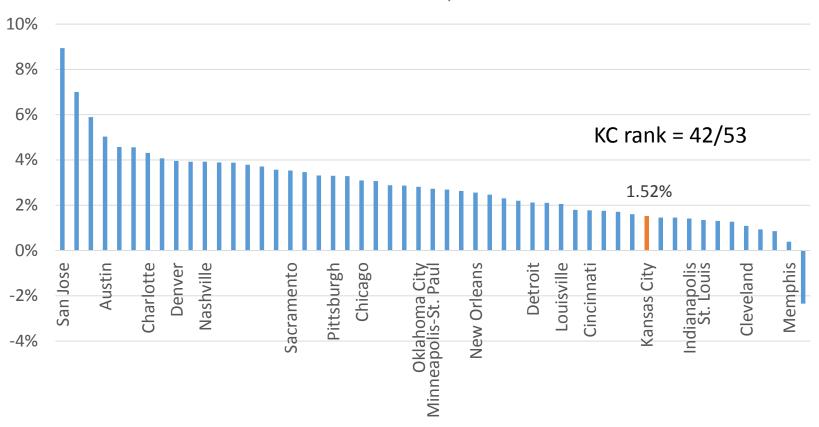
Growth in Output, Jobs and Wages



Sources: REMI and Moody's Analytics

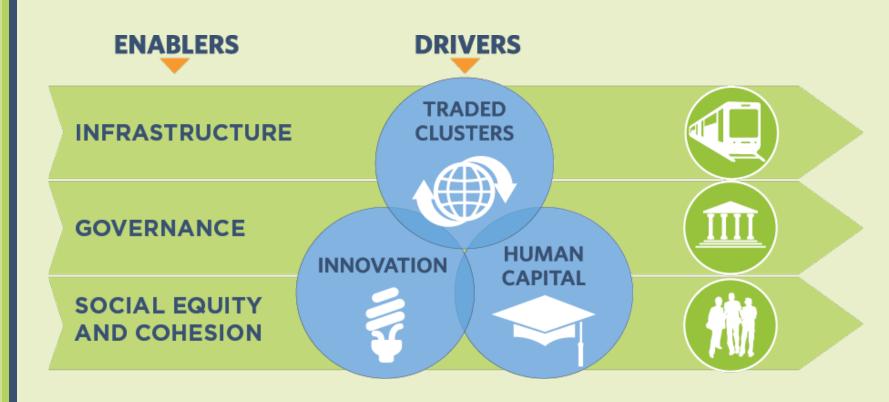
Among large (1M+) metros, KC ranks 42nd in GDP growth





Source: Bureau of Economic Analysis

Regions that focus on the drivers of economic growth will be more resilient



Traded Sectors

Six sectors account for 80 percent of the region's total exports and half its economic output.





TRANSPORTATION



FINANCE & INSURANCE



WHOLESALE TRADE



INFORMATION

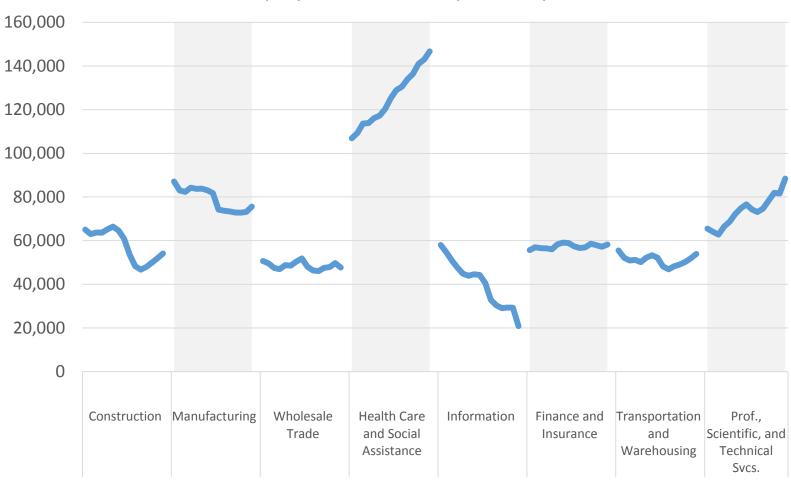


PROFESSIONAL SERVICES



Only two sectors in the KC MSA show strong growth in since 2001.

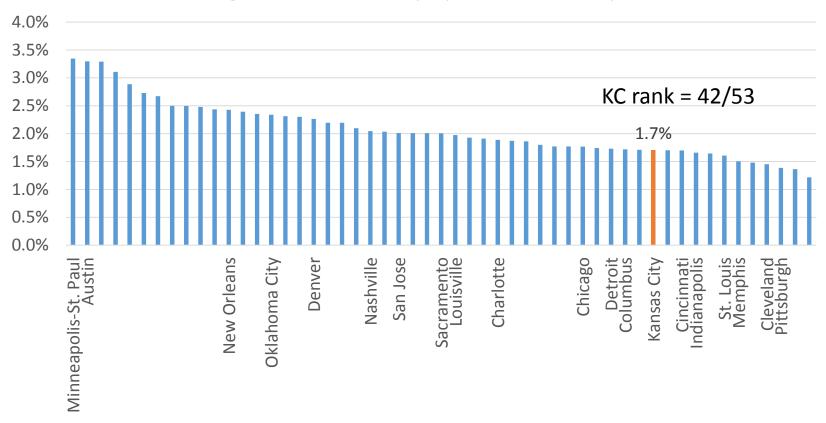
KC MSA Employment Growth by Industry, 2001-2015



Source: QCEW, Bureau of Labor Statistics

Among large metros, KC ranks 42nd in growth generated by startups.

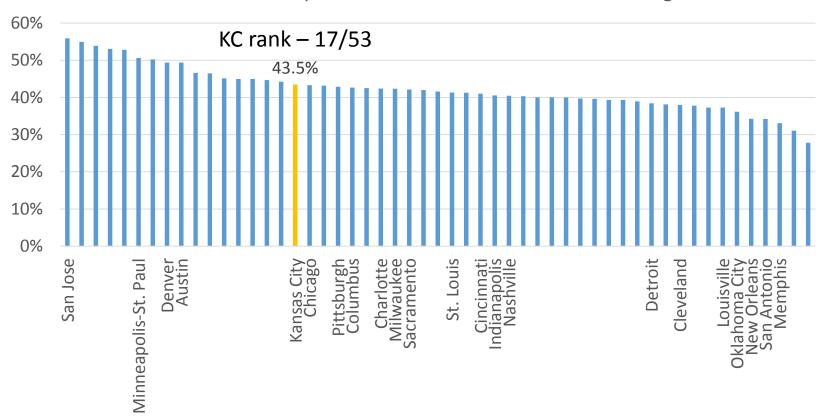




Source: Business Dynamics Statistics, U.S. Census Bureau

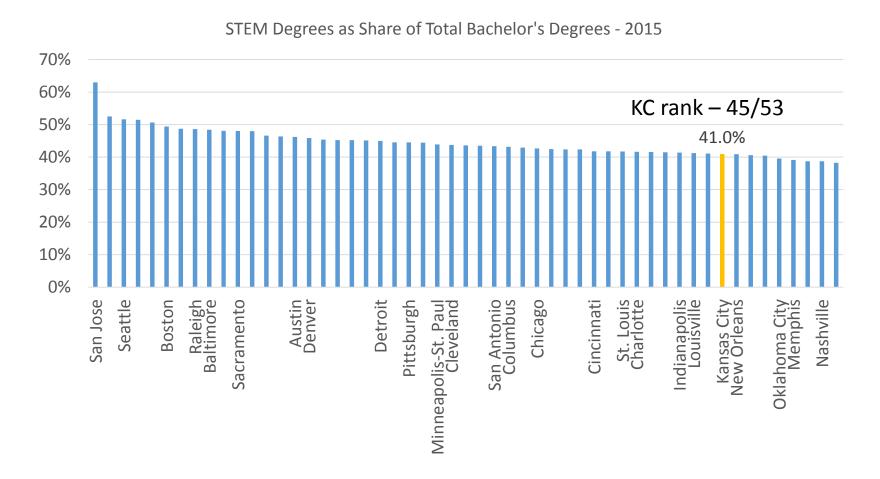
Among large metros, KC ranks 17th in percent with a college degree.

Percent of Adult Population with at Least an Associate's Degree



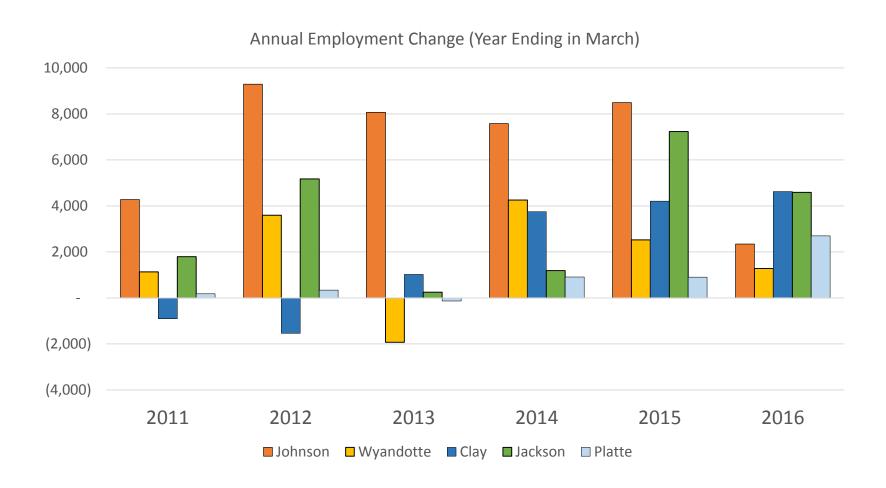
Source: 2015 American Community Survey, 1-year data, U.S. Census Bureau

Yet, KC ranks 45th in its share of Bachelor's degrees that are in STEM fields.



Source: 2015 American Community Survey, 1-year data, U.S. Census Bureau

"There's somethin' happenin' here..."



Source: QCEW, Bureau of Labor Statistics



www.kcrising.com



Initiatives

Scott Smith KC Rising Co-Chair

Dr. Doug Girod KC Rising Co-Chair

KC Design+Construct

KC Life Sciences Nexus









Globally Competitive Sectors





KC Cap Ed

KC Innovation Hub



Innovation & **Entrepreneurship**

















Human Capital

INITIATIVES FAMILY TREE









PLACE + INDUSTRY



Logistics & Transportation since 2000



Animal Pharma & Nutrition since 2006









































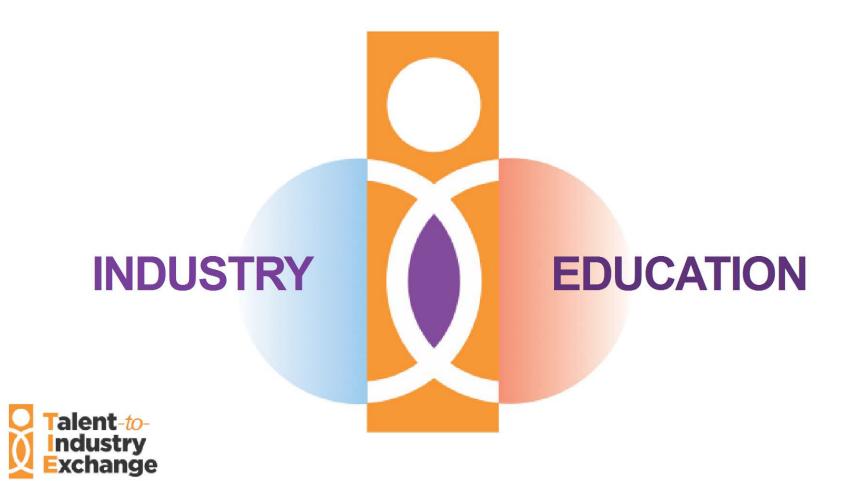






One Health/One Medicine

PLACE + INDUSTRY



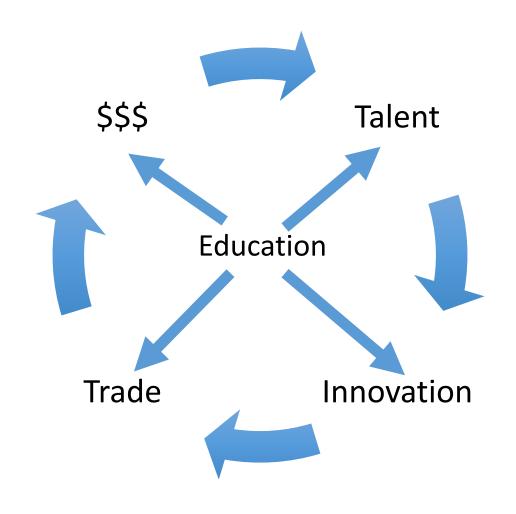
Opportunities lie in working on common challenges

- Transformative Transportation Technologies
 - SmartPort/Kinnetic bit-enabled transportation of goods and people
 - Farms as leaders in logistics
- 21st Century Water and Food Systems
 - Climate change producing hotter, drier and wetter conditions, more severe weather.
- Ag Tech
 - Food and Ag products account for 25% of goods exported from the region
 - "Brand permission"
- Education, Talent pipeline,
 - Talent can live anywhere there is high-speed broadband

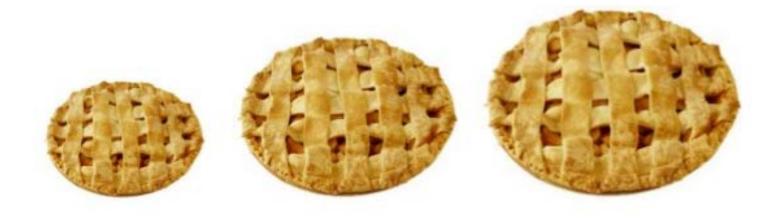
In an innovation-led economy, talent is king and education is foundational.

Trade Innovation **Talent** Education

In an innovation-led economy, talent is king and education is foundational.



If we think zero-sum, we'll never grow the pie.



The Pie = The benefit you both get by working together beyond what you both could've gotten by working alone.

We need a bigger pie!

Among the 53 metros over 1 million in population, KC ranks:

42nd In GDP growth
42nd In startup share of jobs
45nd In STEM share of BA's

Metros that are the most competitive are those best able to work with their states as partners.





Thank you!

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Mid-America Regional Council

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